WRITING AN INTRODUCTION AND CONCLUSION

CONTENTS:
- What should be in the introduction?
- What should be in the conclusion?
- How do the two chapters relate to each other?

WHAT SHOULD BE IN THE INTRODUCTION?
- **Research question** = guiding questions to be answered.
  - For example: What contribution should the paper make to a scientific problem? What is unclear/problematic/incomprehensible/unknown/contradictory/dubious about my research topic? What is needed to solve practical problems/to make decisions/to design or improve?
  - A research question is only useful, if these insights are not yet available when you start your work.
- **Objective**
  - For example: The objective may be to contribute to the understanding of ... to increase knowledge about ... to increase/to gather information about ... to bring clarity to a controversy/to make something new known/to compare theories, etc.
- **Research method used**
  - Which steps and which procedures should lead to a solution?
- **Materials studied**
  - State of research: What literature/sources exist on the topic and which one did I choose and why?
- **Theoretical position/s**
- **Ways of presentation**

WHAT SHOULD BE IN THE CONCLUSION?
- **Summary**
- **Interpretation of the results**
- **Evaluation of the results**
- **Concluding opinion or closing words of the author**
- **Perspective and future research**

HOW DO THE TWO CHAPTERS RELATE TO EACH OTHER?
All questions asked in the introduction must be answered in the conclusion.

REFERENCES: